## Week Ending August 25, 2017



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**Back to School Opportunities for You** 

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Get ready for the learning season with two ASPECT professional development opportunities:

- 1. Webinar Series Preparing for the Next RFP
- 2. ASPECT Conference Network, Learn, and be inspired. Registration opens Tuesday, August 29!

### **CEO Report**

ASPECT Conference Registration Goes Live!



There are many reasons to participate in the ASPECT BC Conference this year and registration opens today with a special early bird rate.

#### **Networking**

With the expected RFP for the Employment Program of BC coming out in the coming months, now is the time to strengthen those sector relationships. Even if you are not interested in these contracts, sharing ideas and best practices with others in the sector is always valuable.

#### **Taking Care of Yourself**

There's little doubt that burnout is a challenge in the employment sector. We've listened to our members and have programmed our conference accordingly.

This year our conference theme is "It's all about you, your agency, and your clients." We will have inspiring speakers, healthy food options, and even massage therapists at our evening reception. Everything you need to stave off serious burn out.

#### **Exhibitor and Sponsorship Opportunities**

With record-breaking attendance last year, we expect big attendance this year as well. If you would like to promote your organization or services as an Exhibitor, or Support the sector and ASPECT through high-profile promotion, <u>click here for sponsorship info</u> and <u>click here for exhibitor info</u>.

#### Registration

Registration for the ASPECT Conference opens on <u>Tuesday</u>, <u>August 29th</u>. Until October 7th, take advantage of the early bird rates.

	Early Bird	After October 7, 2017
ASPECT Members	\$350*	\$395
Non Members	\$450	\$495
One Day Rate for ASPECT Members only.	\$250	\$250

<sup>\*</sup>prices do not include 7% GST

#### New CEO's & ED's

At Friday's breakfast during the conference, I'll be convening a gathering for new Chief Executive Officers and Executive Directors to share information, experiences, and contact information. As more leaders are leaving the sector through retirement, it's important that those new to leadership positions and/or new to the sector have the support of their peers. Even if you are not new to your position, but would like to make contact or mentor new leaders, please feel free to join us.

#### **Janet Morris-Reade**

#### Get Ready for the Next RFP

ASPECT BC partners with NECI to provide member training.

## Join this Three-Part Webinar Series back by popular demand!

# Responding to RFPs and Tenders: Social Services Sector Competitive Edge

Join your colleagues from across the province for these highly engaging and interactive sessions - each 1.5 hours and conducted over Zoom. Participants will take a deep dive into each topic and participate in Q and A, polling, and group discussions.

PART ONE - Making the Go/No Go Decision for the Competitive Process - \$97

I like the split between lecture time vs project (team work) and discussions. Excellent way to learn!

- past webinar participant

Sept 12, 2017 10:00 - 11:30 AM PST **Register Now!** 

Discuss factors to consider when deciding which contract opportunities to bid on

- Identify the defining characteristics of each competitive contracting method
  - Recognize the key laws, duties and obligations that surround competitive contracting processes

#### PART TWO - Preparing Your Team for the Competitive Process - \$97

Sept 13, 2017 10:00 - 11:30 AM PST **Register Now!** 

- Analyze the impact of non-binding competitive processes
- Practice pinpointing what information and format to use when preparing your proposals
- Practice preparing proposal response sections based on stated evaluation criteria

#### PART THREE - Tips for Success in the Competitive Edge - \$97

Sept 14, 2017 10:00 - 11:30 AM PST **Register Now!** 

- Develop approaches to avoid errors in bids and proposals
- Examine case examples of unfairness in competitive contracting
- Discuss how prequalification processes and debriefing can be valuable to you

\$97 Per Person or choose our EPIC PASS \$479 for group access (With the EPIC Pass you receive one call-in line and project eSeminar onto the big screen).

Partial proceeds go towards supporting ASPECT BC's advocacy work.

#### **Sector News**

<u>Five-hour days, vacation cash among work perks at B.C. tech companies</u> Vancouver Sun, August 23, 2017

<u>Green building sector creating more jobs in British Columbia</u> Canadian Press, August 23, 2017

<u>Canadian Association for Supported Employment Announces Annette Burrows as New</u> President

CASE Newsletter, August 23, 2017

<u>Hundreds of Vancouver teaching jobs being posted, ahead of start of school</u> News 1130, August 22, 2017

Feds kick in \$800k to YMCA

Castanet.net, August 18, 2017

<u>20M greener jobs on way if Canada goes carbon-neutral: B.C. report</u> Metro News, August 10, 2017

<u>Heat wave leading some B.C. workers to seek "cooler" employment</u> Business in Vancouver, August 9, 2017

It's human skills - not technical skills - that we need the most in today's work force Globe & Mail, August 8, 2017

#### Canada-BC Job Grant

Let ASPECT BC help you navigate the application process.

#### Canada-B.C. Job Grant is open for applications:

CJG Fiscal Intakes	Accepting Applications	Training Start Dates
Intake 1	No longer accepting applications under the Priority Sector Stream.  Open under all other streams until targets are met for those streams.	On or before August 31, 2017
Intake 2	No longer accepting applications under the Priority Sector Stream.  Open under all other streams until targets are met for those streams.	September 1 - December 31, 2017
Intake 3	September 1 – November 30, 2017 (system applications)	January 1 - March 31, 2018

For Canada-BC Job Grant details and eligibility go to <a href="mailto:aspectcanadabcjobgrant.ca">aspectcanadabcjobgrant.ca</a>

## ASPECT Member Agency Job Postings

This service is available to ASPECT members only. Not a member? Join us!

Our <u>online job posting form</u> has been unreliable with different web browsers. We are working on it! If it doesn't work for you, please send your posting to <u>info@aspect.bc.ca</u>. Thank you.

#### Finance & Administrative Assistant to Business Manager, Employment Services

Boys and Girls Clubs of South Coast BC

Closes: August 24, 2017

Click for details.

#### Associate Director, North Shore Employment Service Centre

YWCA Metro Vancouver, North Vancouver BC

Closes: August 31, 2017

Click for details.

#### Multiple Postings - More new job postings this week!

Pacific Community Resources Society, multiple locations

Closes: See details.

Click for details.

#### Multiple Postings - More new job postings this week!

DIVERSEcity, Surrey, BC

Closes: See details

Click for details.

To have your job opportunity included in the newsletter, click here.

## **Professional Development Events**

Volunteer Futures Symposium 2017 October 4 & 5, 2017

Richmond, BC Click for details.

2017 ASPECT BC Conference

November 2 & 3, 2017 Sheraton Vancouver Airport, Richmond Click for details.



## ASPECT BC Health Benefits Plan

Partial proceeds support ASPECT BC and the work we do -- Enrol now!

The ASPECT Health Benefits program is available to <u>ASPECT members</u> and is delivered by our partner, Delta Pacific Benefits Brokers.



For more information please contact **Christopher Block** directly:

Delta Pacific Benefit Brokers Ltd. 300-6935 120th St. Delta BC, V4E2A8 604-590-0680 ext. 103 1-877-231-4899 ext. 103

